

# Income America 2035 Fund Class 5ForLife-L

# Investment Information Investment Objective & Strategy

The Fund's investment objective is to pursue the optimal riskadjusted return consistent with the asset allocation mix determined by the Glide Path of the Target Date series The Funds seeks to meet its investment objective by investing in a diversified portfolio of both passive and actively managed mutual funds, exchange traded funds (ETFs), other collective investment trusts (CITs), stable value products, general account annuity contracts and money market funds.

The 5ForLife Class is designed to provide a life-time guaranteed annual withdrawal benefit of 5% of the "income base" at age 65, as described in the Investment Process section.

## **Operations and Management**

CUSIP 97184J284 Share Class Inception 12-08-22

Trustee Great Gray Trust Company, LLC

Fund Sub-Advisor Wilshire Advisors

## Portfolio Manager(s)

Management Team

## Morningstar Category: Target-Date 2035

Please see "Morningstar Category" section of Disclosure for the category description.

# Volatility Analysis 3-Yr Risk Measures as of 06-30-24 Port Avg Benchmark Standard Deviation — 13.23 Sharpe Ratio — 0.06 Information Ratio — — R-Squared — — Beta — — Alpha — —

## Notes

Investments in the Fund (and any underlying funds) are not bank deposits or obligations, and are not insured or guaranteed by Great Gray, any bank, the FDIC, the Federal Reserve or any other governmental entity.

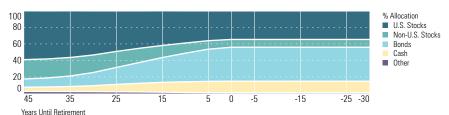
The Fund is not guaranteed at any time including at and after the target date; it does not guarantee sufficient income in retirement. Asset allocation and diversification do not promise performance or guarantee against loss of principal.

## **Principal Risks:**

For a list of the principal risks of the Fund, please refer to the "Risk Considerations" section of the Disclosure as well as the <u>Additional Fund Information and Principal Risk Definitions</u> document for more information.

## Glidepath

The following chart identifies how the Fund's assets are allocated among asset classes at various years before and after the target date. The risk/return is higher at the beginning and decreases the closer it is to the target date.



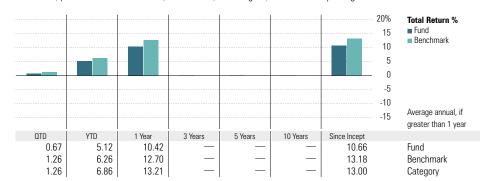
## Performance (%)

Benchmark: S&P Target Date To 2035 TR

Dated: 06-30-2024

The chart presents historical performance of the Fund (net of fees and expenses) from its Inception Date (or Reactivation Date if listed under Operations and Management) as compared to its primary benchmark and a Morningstar category of mutual funds. Performance is shown for up to 10 years or since Inception/Reactivation, whichever is shorter. The performance data represents past performance and does not guarantee future results. Actual Fund performance will vary, potentially significantly, from these other performance comparisons which are shown for illustrative purposes only. The investment return and principal value of an investment will fluctuate; thus when an investor redeems units in the Fund, the value may be more or less than the original cost. Current performance may be lower or higher than the return data in the chart.

Morningstar Proprietary Statistics hypothetically ranks the Fund against a group of funds (which do not include any collective investment funds) in the Morningstar Category described on this page. Morningstar is not paid to provide these ratings and rankings but is compensated for services it provides to produce and populate the content of these fact sheets, among other things. For additional information about Morningstar, its methodology, and compensation arrangements, as well as the Fund, and Benchmark, please see the "Performance," "Benchmark," "Morningstar," and "Third Party Rating" sections of the Disclosure.







# **Income America 2035 Fund Class 5ForLife-L**

## Dated: 06-30-2024

## **Portfolio Analysis** Composition as of 06-30-24 O U.S. Stocks Non-U.S. Stocks



| Morni | ngstar | Style Bo | x™ as of 06-30 | -24(EQ) | ; 06-30- | 24(F-I) |      |
|-------|--------|----------|----------------|---------|----------|---------|------|
|       |        |          | Large          |         |          |         | High |
|       |        |          | Mid            |         |          |         | Med  |
|       |        |          | Small          |         |          |         | Low  |
| Value | Blend  | Growth   |                | Ltd     | Mod      | Ext     | _    |

| <b>Top 10 Holdings</b> as of 06-30-24    | % Assets |
|--|----------|
| Fidelity 500 Index                       | 10.89    |
| Fidelity U.S. Bond Index                 | 7.47     |
| American Century International Value G   | 6.09     |
| American Century International Gr G      | 5.47     |
| Avantis U.S. Large Cap Value G           | 5.23     |
| American Century Ultra® G                | 4.85     |
| BNYM Insight NSL High Yield Beta UCINSTL | 4.77     |
| Lincoln Natl Life Ins Co -               | 4.76     |
| Nationwide Stable Val                    | 4.76     |
| Prudential Tr                            | 4.75     |
| Total Share Class Assets (\$mil)         | 1.53     |

| Morningstar Equity Sectors as of 06-30-24 | % Fund |
|---|--------|
| ♣ Cyclical                                | 33.82  |
| 📤 Basic Materials                         | 3.84   |
| Consumer Cyclical                         | 10.63  |
| Financial Services                        | 14.38  |
| ⚠ Real Estate                             | 4.97   |
| ✓ Sensitive                               | 44.07  |
| Communication Services                    | 6.47   |
|   | 5.00   |
| ndustrials Industrials                    | 11.76  |
| Technology                                | 20.84  |
| → Defensive                               | 22.12  |
| Consumer Defensive                        | 6.64   |
| Healthcare                                | 12.58  |
| Utilities                                 | 2.90   |

## **Investment Information**

Fund Structure. Income America 2035 Fund CL 5ForLife-L ("Fund") is a bank collective investment trust ("CIT") maintained by Great Gray Trust Company, LLC ("Trustee"). The Fund is a "group trust" within the meaning of Internal Revenue Service Revenue Ruling 81-100, as amended. The Fund and its securities are exempt from registration under the Investment Company Act of 1940 and the Securities Act of 1933, respectively. It is not a mutual fund. See "Comparisons between CITs and Mutual Funds" below. Participation in CITs is limited to qualified retirement plans and certain state and local government plans and is not available to IRAs, health and welfare plans and in certain cases Keogh (H.R.10) plans. CITs may be suitable investments for plan fiduciaries seeking to construct a well-diversified retirement savings program.

## **Investment Process**

Investment Objective. The Trustee may change the Fund's investment objective, subject to appropriate advance notice. There is no guarantee that the Fund will achieve its investment objective.

The Trustee has appointed Wilshire Advisors, LLC as Sub-Advisor to the Fund to assist it in connection with the investment of the Fund's assets. The Trustee has appointed American Century Investment Management, Inc. as Glidepath Manager to the Fund to assist it in connection with providing strategic asset allocations for the Fund and provide asset management of certain Underlying Funds selected for investment by the Fund. The Trustee has retained Prime Capital Investment Advisors as Product Consultant to the Fund to assist the Trustee in identifying the universe of Underlying Funds and insurance providers for consideration by the Sub-Advisor and Trustee and to manage the administration of 5ForLife Fund participant benefits.

The 5ForLife Fee Class pays an annualized Guaranteed Life Withdrawal Benefit ("GLWB") Fee to insurance companies (The Lincoln National Life Insurance Company and Nationwide Life Insurance Company) that issue group annuity contracts to provide a benefit guarantee to plan participants who invest in the 5ForLife Fee Class of the Fund. Subject to the terms of the contracts and a Fund's continuation of the contract, upon reaching 65 years old a plan participant may elect to begin withdrawals of guaranteed annual income for the life of the participant or jointly with participant's spouse. The joint spouse option will result in a lower or no guaranteed payment, depending on the spouse's age at the time of the plan participant's election.

Guarantees are subject to the claims-paying ability of the insurance companies. The income guarantee is based on the "income base" at age 65, which is the greater of a participant's contributions (less withdrawals) or the market value. The market value of the participant's account is never guaranteed and fluctuates based on investment performance. While a participant can withdraw the total market value of the account at any time without any fees or penalties, doing so will cause the participant to lose the income guarantee. The participant's income base is only used for calculating the income guarantee.

When a participant turns age 65 and at the time the

participant elects to receive income, the participant must be invested in the 5ForLife Fee Class of the Income America In Retirement Fund, and investment exchanges will be automatically implemented from any other Fund's 5ForLife Fee Class to the 5ForLife Fee Class of the Income America In Retirement Fund. If the participant makes investment exchanges out of any 5ForLife Fee Class, the participant may not make an investment exchange back into any 5ForLife Fee Class within 90 calendar days.

If the participant withdraws more than the guaranteed annual income amount in any year, the income base and future guaranteed annual income amount will decrease proportionately. However, if the required minimum distribution exceeds the guaranteed income amount, the income base will not be affected and the payments will not be lowered.

A recent list of holdings may be requested by contacting ciffactsheetandperformancereporting@greatgray.com.

#### **Operations and Management**

Trustee: Great Gray Trust Company, LLC ("Trustee") serves as the Fund's trustee and maintains ultimate fiduciary authority over the management of, and investments made in, the Fund. The Trustee is indirectly owned and controlled by investment funds managed by Madison Dearborn Partners. LLC.

Great Gray and Great Gray Trust Company are registered service marks used in connection with various fiduciary and non-fiduciary services offered by Great Gray Trust Company, LLC.

Sub-Advisor: Wilshire Advisors ("Sub-Advisor") is a registered investment adviser that has been hired by the Trustee to assist it in managing the Fund. However, the Trustee maintains ultimate authority over the Fund.

Wilshire is a leading global financial services firm, dedicated to improving outcomes for investors worldwide. Founded in 1972, Wilshire advises on over \$1.4 trillion in assets and manages \$121 billion in assets as of March 31, 2024. Specializing in innovative investment solutions, consulting services and multi-asset analytics, Wilshire serves more than 500 institutional and intermediary clients worldwide from 11 offices around the globe.

## **Risk Considerations**

Investments in the Fund (and any underlying funds) are not bank deposits or obligations, and are not insured or guaranteed by Great Gray, any bank, the FDIC, the Federal Reserve or any other governmental entity.

The value of the Fund's underlying investments will rise and fall according to market activity. Therefore, it is possible to lose money by investing in the Fund. Investors should consider the Fund's investment objective, risks, fees and expenses carefully before investing.

The decision to invest in the Fund and the risks involved in doing so should be carefully considered. The Fund should be considered a long-term investment.

The following principal risks of the Fund are described in

# the <u>Additional Fund Information and Principal Risk</u> Definitions:

Active Management, Credit & Counterparty, Currency, Depositary Receipts, Emerging Markets, Equity Securities, Fixed-Income Securities, Foreign Securities, Growth Investing, Guaranteed Investment Contract, High-Yield Securities, Interest Rate, Loss of Money, Market/Market Volatility, Not FDIC Insured, Other, Target Date, Underlying Fund/Fund of Funds, Value Investing.

The value of your investment in the Fund will increase and decrease over time in accordance with changes in the value of the securities held in the Fund. When assets of the Fund are invested in other investment vehicles (such as collective trusts or mutual funds), the Trustee does not have control over the trading policies or strategies of such entities.

The Fund is subject to all risks associated with the underlying investments. While the Fund's goal is to provide growth in retirement savings by investing in a more aggressive (equity) portfolio to a more conservative (bond) portfolio as the investor nears the target retirement date, there is no guarantee that the objective will be successful or that the investor will have sufficient assets in retirement.

Key Comparisons between CITs and Mutual Funds. CITs are tax-qualified investments primarily restricted to the retirement market so investors tend to have a longer-term horizon and the trustee can make investment decisions without tax considerations. Mutual funds are not subject to these investor limits or investment horizons, and must distribute substantially all of their taxable net gains and income to investors. CIT expense structures can be customized to investor channels. Mutual funds generally have less fee flexibility. CITs tend to have lower administrative, marketing and distribution costs than mutual funds due to the differences in how they can be sold and to whom. CITs are maintained by a bank as trustee and are subject to federal or state banking regulation and ERISA fiduciary standards. Mutual funds are managed by registered investment advisers and are subject to extensive SEC regulation and public disclosure and reporting requirements. Both CITs and mutual funds are generally priced and traded daily, subject to annual financial audits, and benefit from their pooled structure that aggregates investor funds and can provide greater diversification than individual accounts.

## Performance

Performance data reflects a specific class of units. Other fee classes may currently be available or may become available in the future. Not all fee classes are available for investment by all plans. Fees vary across fee classes, and the net returns investors earn will be different from one fee class to another. Performance shown represents past performance and should not be considered indicative of, or a guarantee of, future results. Current performance may be lower or higher than that shown. Investment return and principal value will fluctuate. Your investment, when redeemed, may be worth more or less than the original cost. Any fee waivers result in higher performance than what would have otherwise been realized.

Performance return figures represent the total change in net



assets with capital gains and income dividends reinvested. Performance information is presented net of any applicable trustee fees, management fees, contract fees, or other fees or expenses which are borne by the Fund. See "Fees and Expenses" for more information.

#### **Chart Explanations**

The following are explanations of some terms used in the Volatility Analysis, Portfolio Analysis, and Performance charts.

## **Volatility Analysis**

Standard deviation indicates the percentage by which a portfolio's performance has varied from its average performance in any given month during the period indicated. The higher the standard deviation, the greater the range of performance, indicating greater volatility.

Sharpe ratio refers to a risk-adjusted measure calculated using standard deviation and excess returns to determine reward per unit of risk. The higher the ratio, the better the fund's historical risk-adjusted performance.

Information Ratio is a risk-adjusted performance measure. The information ratio is a special version of the Sharpe Ratio in that the benchmark doesn't have to be the risk-free rate.

R-squared measures how closely a fund's performance correlates with that of its benchmark, thus representing how much of the fund's performance can be explained by the overall market or index. 1 indicates perfect correlation; 0 indicates no correlation

Beta is a measure of a portfolio's volatility, or systematic risk, in comparison to a benchmark. Systematic risk is the tendency of the values of the fund and the benchmark to move together. A beta below 1 indicates less volatility than the benchmark; a higher beta indicates more volatility. A negative beta indicates the fund tends to move opposite its benchmark.

Alpha is a measure of performance on a risk-adjusted basis. The excess return of the fund relative to the return of the benchmark index is a fund's alpha. A positive Alpha figure indicates the Fund has performed better than its Beta would predict. In contrast, a negative Alpha indicates the Fund has underperformed, given the expectations established by Beta.

## **Portfolio Analysis**

This section of the quarterly fact sheet includes various charts and graphs about the Fund's portfolio. The Morningstar Equity and Fixed Income Style Boxes  $^{\text{TM}}$  are described below under Morningstar Style Box  $^{\text{TM}}$ .

Equity funds may include up to eleven Equity Sectors assigned to three super sector classifications: Cyclical Super Sector includes industries significantly impacted by economic shifts, and the stocks included in these sectors generally have betas greater than 1; Defensive Super Sector generally includes industries that are relatively immune to economic cycles, and the stocks in these industries generally have betas less than 1; and Sensitive Super Sector includes industries that ebb and flow with the overall economy, but not severely so, and these stocks generally have betas that

are close to 1.

Fixed income funds may include *F-I Sectors*, which is broken out among common fixed income sectors including U.S.

Treasury and Treasury futures, U.S. Government Agency, mortgage-backed securities (MBS), collateralized mortgage obligation (CMO), asset-backed securities (ABS), commercial mortgage-backed securities (CMBS), corporate bonds (Corp), which includes structured securities such as collateralized loan obligations, convertibles (Conv) and, Cash (Cash/Other).

Fixed income funds may also include *Credit Analysis*, which represents the grading of a debt security with respect to the issuer's ability to meet interest and principal requirements in a timely manner. Ratings by S&P, Moody's, or any other Nationally Recognized Security Rating Organization (NRSRO) are measured on a scale that generally ranges from AAA (highest) to D (lowest). Issues rated AAA, AA, A and BBB are considered investment grade. Bonds, including government and government-related, not rated by a NRSRO are included in the Not Rated category. Higher-rated bonds generally provide lower returns and greater safety. Weighted average ratings methodology uses the highest of any NRSRO. Portfolio average credit quality is calculated on a dollar-weighted basis.

Benchmark: S&P Target Date To 2035 TR

The index measures levels of a broadly derived consensus of multi-asset class exposure to equities, bonds and other asset classes for target date year 2035, as well as an overall glide path. The asset allocation for the index is based on market observations through a survey of target date fund managers. As the overall universe becomes more conservative with the approach of the target date year, so will the index. The index is created and retired as determined by target date fund survey ample size. This index is survey-driven weighted.

The index shown above ("Index"), and associated data are a product of S&P Dow Jones Indices LLC, its affiliates and/or their licensors and has been licensed for use by the Trustee. © 2024 S&P Dow Jones Indices LLC, its affiliates and/or their licensors. All rights reserved. Redistribution or reproduction in whole or in part are prohibited without written permission of S&P Dow Jones Indices LLC. For more information on any of S&P Dow Jones Indices LLC's indices please visit www.spdji.com. S&P® is a registered trademark of Standard & Poor's Financial Services LLC ("SPFS") and Dow Jones® is a registered trademark of Dow Jones Trademark Holdings LLC ("Dow Jones"). Neither S&P Dow Jones Indices LLC, SPFS, Dow Jones, their affiliates nor their licensors ("S&P DJI") make any representation or warranty, express or implied, as to the ability of any index to accurately represent the asset class or market sector that it purports to represent and S&P DJI shall have no liability for any errors, omissions, or interruptions of any index or the data included therein.

The Fund performance is accompanied by performance of a published index selected based on the Fund strategy in an effort to compare the performance of a market of securities commonly seen as eligible for that strategy. Indices are unmanaged and not available for direct investment. Indices do not reflect expenses that are borne by investors in the Fund, such as management fees and transaction costs, which reduce returns.

#### Third Party Rating

Morningstar is a third party that provides certain Fund ratings by applying its proprietary methodology based on different time periods as described above through the date of this Fact Sheet. The Trustee compensates Morningstar for production of the Fact Sheets but not for the ratings. The Sub-Advisor or Underlying Fund Manager may have independent agreements with Morningstar that do not relate to the Fund rating. Any published third-party rankings, awards or similar groupings have inherent limitations and qualifications, and are not indicative of the experience of any client or investor or of the future performance of the Fund. There can be no assurance that the universe upon which the awards were based included all investment products within each category that are actually in operation or existence. The investment products on which the ratings were based may differ substantially in terms, objective, strategy, target risk return profile and certain other significant respects from those referenced herein with respect to the Fund.

## Morningstar Category: Target-Date 2035

Target-date portfolios provide diversified exposure to stocks, bonds, and cash for those investors who have a specific date in mind (in this case, the years 2031-2035) for retirement. These portfolios aim to provide investors with an optimal level of return and risk, based solely on the target date. Management adjusts the allocation among asset classes to more-conservative mixes as the target date approaches, following a preset glide path. A target-date portfolio is part of a series of funds offering multiple retirement dates to investors.

## Morningstar Rating™

The Morningstar Rating ™ is provided for those collective investment trusts (CITs) with at least a three-year history. Ratings are based on the CIT's Morningstar Risk-Adjusted Return measure which accounts for variation in monthly performance, placing more emphasis on downward variations and rewarding consistent performance. The Morningstar Rating does not include any adjustment for sales loads. Morningstar compares each CIT's risk-adjusted return against the breakpoints for the exchange-traded fund and open-end mutual fund universe for that category. The top 10% of exchange- traded and open-end mutual funds in each category receive 5 stars, the next 22.5% receive 4 stars, the next 35% receive 3 stars, the next 22.5% receive 2 stars and the bottom 10% receive 1 star. The CIT's Morningstar Rating does not affect the retail fund data published by Morningstar.

## Morningstar Return

The Morningstar Return rates a fund's performance relative to other managed products in its Morningstar Category. It is an assessment of a product's excess return over a risk-free rate (the return of the 90-day Treasury Bill) in comparison with the products in its Morningstar category. In each Morningstar category, the top 10% of products earn a High Morningstar Return (High), the next 22.5% Above Average (+Avg), the middle 35% Average (Avg), the next 22.5% Below Average (Avg), and the bottom 10% Low (Low). Morningstar Return is measured for up to three time periods (three, five, and 10 years). These separate measures are then weighted and



averaged to produce an overall measure for the product.

Products with less than three years of performance history are not rated.

## Morningstar Risk

Morningstar Risk evaluates a fund's downside volatility relative to that of other products in its Morningstar Category. It is an assessment of the variations in monthly returns, with an emphasis on downside variations, in comparison with the products in its Morningstar category. In each Morningstar category, the 10% of products with the lowest measured risk are described as Low Risk (Low), the next 22.5% Below Average (-Avg), the middle 35% Average (Avg), the next 22.5% Above Average (+Avg), and the top 10% High (High). Morningstar Risk is measured for up to three time periods (three, five, and 10 years). These separate measures are then weighted and averaged to produce an overall measure for the product. Products with less than three years of performance history are not rated.

## $\textbf{Morningstar Style Box}^{\text{TM}}$

The Morningstar Style Box™ reveals a fund's investment strategy as of the date noted on this report.

For equity funds, the vertical axis shows the market capitalization of the long stocks owned, and the horizontal axis shows the investment style (value, blend, or growth.) A darkened cell in the style box matrix indicates the weighted average style of the portfolio.

For portfolios holding fixed-income investments, a Fixed Income Style Box is calculated. The vertical axis shows the credit quality based on credit ratings and the horizontal axis shows interest-rate sensitivity as measured by effective duration. There are three credit categories - "High", "Medium", and "Low"; and there are three interest rate sensitivity categories - "Limited", "Moderate", and "Extensive"; resulting in nine possible combinations. As in the Equity Style Box, the combination of credit and interest rate sensitivity for a portfolio is represented by a darkened square in the matrix. Morningstar uses credit rating information from credit rating agencies (CRAs) that have been designated Nationally Recognized Statistical Rating Organizations (NRSROs) by the Securities and Exchange Commission (SEC) in the United States. For a list of all NRSROs, please visit https:// www.sec.gov/ocr/ocr-current-nrsros.html. Additionally, Morningstar will use credit ratings from CRAs which have been recognized by foreign regulatory institutions that are deemed the equivalent of the NRSRO designation. To determine the rating applicable to a holding and the subsequent holding weighted value of a portfolio two methods may be employed. First is a common methodology approach where if a case exists such that two CRAs have rated a holding, the lower rating of the two should be applied; if three or more CRAs have rated a holding, the median rating should be applied; and in cases where there are more than two ratings and a median rating cannot be determined, the lower of the two middle ratings should be applied. Alternatively, if there is more than one rating available an average can be calculated from all and applied. Please Note: Morningstar, Inc. is not an NRSRO nor does it issue a credit rating on the fund. Credit ratings for any security held in a portfolio can change over time. Morningstar uses the credit rating information to calculate a weighted-average credit quality value for the portfolio. This

value is based only upon those holdings which are considered to be classified as "fixed income", such a government, corporate, or securitized issues. Other types of holdings such as equities and many, though not all, types of derivatives are excluded. The weighted-average credit quality value is represented by a rating symbol which corresponds to the long-term rating symbol schemas employed by most CRAs. Note that this value is not explicitly published but instead serves as an input in the Style Box calculation. This symbol is then used to map to a Style Box credit quality category of "low," "medium," or "high". Funds with a "low" credit quality category are those whose weighted-average credit quality is determined to be equivalent to the commonly used High Yield classification, meaning a rating below "BBB", portfolios assigned to the "high" credit category have either a "AAA" or "AA+" average credit quality value, while "medium" are those with an average rating of "AA-" inclusive to "BBB-". It is expected and intended that the majority of portfolios will be assigned a credit category of "medium".

For assignment to an interest-rate sensitivity category, Morningstar uses the average effective duration of the portfolio. From this value there are three distinct methodologies employed to determine assignment to category. Portfolio which are assigned to Morningstar municipal-bond categories employ static breakpoints between categories. These breakpoints are: "Limited" equal to 4.5 years or less, "Moderate" equal to 4.5 years to less than 7 years; and "Extensive" equal to more than 7 years. For portfolios assigned to Morningstar categories other than U.S. Taxable, including all domiciled outside the United States, static duration breakpoints are also used: "Limited" equals less than or equal to 3.5 years, "Moderate" equals greater than 3.5 years but less than or equal to 6 years, and "Extensive" is assigned to portfolios with effective durations of more than 6 years.

Note: Interest-rate sensitivity for non-U.S. domiciled portfolios (excluding those in Morningstar convertible categories) may be assigned using average modified duration when average effective duration is not available. For portfolios Morningstar classifies as U.S. Taxable Fixed-Income, interest-rate sensitivity category assignment is based on the effective duration of the Morningstar Core Bond Index (MCBI). The classification assignment is dynamically determined relative to the benchmark index value. A "Limited" category will be assigned to portfolios whose average effective duration is between 25% to 75% of MCBI average effective duration, where the average effective duration is between 75% to 125% of the MCBI the portfolio will be classified as "Moderate", and those portfolios with an average effective duration value 125% or greater of the average effective duration of the MCBI will be classified as "Extensive".

## Fees and Expenses

An investor in the Fund will bear its pro rata portion of Fund and share class fees and expenses, including applicable Trustee fees, Sub-Advisor fees, contract fees, and other operating expenses related to the Fund. Other operating expenses may include, but are not limited to, audit expenses, custody service fees, transfer agency fees, tax form preparation expenses, legal and other fees, and expenses incurred in connection with the investment and reinvestment of Fund assets (including, without limitation, any brokerage

commissions, and expenses). The Fund will reimburse the Trustee for all fees and expenses it incurs on the Fund's behalf.

If the Fund invests in one or more underlying funds, then Fund investors would indirectly bear the expenses of those underlying fund(s), including any fees paid to the underlying fund manager, unless the Fund's assets invested in the particular underlying fund are not subject to any fees. If fees are charged, they are expensed directly to the underlying fund(s) unless otherwise noted in this section or in the Participation Agreement signed by the plan sponsor or plan fiduciary prior to investing in the Fund (which should be carefully reviewed for such information). Expenses of the underlying fund(s) may change, impacting the performance of the underlying fund(s) as Fund investments and therefore the Fund's ultimate performance. To the extent the Fund primarily invests its assets in one or more underlying funds (i.e., a fund of funds, target date funds or asset allocation fund of funds), the expenses of those underlying funds are separately identified in the "Underlying Fund Fees" line of the table below, which is updated from time to time to reflect changes. The Fund may indirectly bear expenses as a result of using money market funds for cash management and liquidity purposes. However, if those funds are not part of the Fund's investment strategy, then those expenses are not included in the "Underlying Fund Fees" line but are reflected in the investment return of such money market funds, and thus indirectly in the Fund's investment return.

For additional details on fees and expenses, investors can refer to the Participation Agreement.

Following is a breakdown of the fees on the Fund's share class: Fees and expenses are as of the Fund's most recent calendar quarter-end, and may reflect applicable breakpoints or blended rates that vary by asset size. Expenses may fluctuate with asset size changes.

| Income America 2035 Fund Class 5ForLife-L |      |
|---|------|
| Management Fee %                          | 0.02 |
| Trustee Fee %                             | 0.05 |
| GLWB Fee %                                | 0.48 |
| Other Expenses %                          | 0.24 |
| Underlying Fund Fees %                    | 0.04 |
| Gross Ratio %                             | 0.83 |
| Fee Waiver (%)                            | 0.00 |
| Net Expense Ratio %                       | 0.83 |

The example in the following table is intended to illustrate the ongoing costs of investing in the Fund's share class and to compare these costs with other investment. This example is based on an investment of \$1,000 invested for one year using the Fund's actual expense ratio in the fee table above, and assuming a return of 0% for the year. The actual expenses an investor will be relational based on the actual amount invested or redeemed during the year and the Fund's return during that time period.

Expenses (1 year) \$8.30



Fees and expenses are only one of several factors that Plan investors and their participants should consider when making investment decisions. The cumulative effect of fees and expenses can substantially reduce the growth of a Plan participant's retirement account. Plan participants can visit the Employee Benefit Security Administration's website for an example demonstrating the long-term effect of fees and expenses.

Please note that this fee and expense section does not comply with all of the disclosure requirements for an ERISA "section 404(c) plan," as described in the Department of Labor regulations under section 404(c), nor does it contain all of the disclosure required by Rule 404a-5. Plan sponsors intending to comply with those regulations will need to provide the plan participants with additional information. The information provided in this Fact Sheet is provided for general information only and should not be construed as investment advice or a recommendation.

## **Basic Terms and Conditions**

Plan participation in the Fund is governed by the Declaration of Trust and the terms of the Participation Agreement, which must be carefully reviewed and signed by the plan sponsor or plan fiduciary prior to investing in the Fund. The Declaration of Trust and Participation Agreement provide limitations on liability and indemnifications in favor of the Trustee. The information in this Fact Sheet is only a summary of some of the key features of the Fund and should be carefully read in connection with the **Additional Fund Information and Principal Risk Definitions**. In the event of a conflict between the Fact Sheet and the Declaration of Trust or Participation Agreement, the Declaration of Trust or Participation Agreement control.

To learn more or obtain additional materials governing the Fund, please contact your plan sponsor or plan trustee. You may also obtain a copy of the Declaration of Trust (including the Fund Declaration) and Participation Agreement, without charge, by contacting:

Great Gray Trust Company, LLC 6725 Via Austi Parkway, Suite 260 Las Vegas, NV 89119 Tel. 1-866-427-6885 Email: FundAccountingClientSvcs@greatgray.com www.greatgray.com

